

# TIMBERWEST FOREST CORP.

# **ANNUAL INFORMATION FORM**

(for the period January 1, 2010 to December 31, 2010)

February 10, 2011

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## **Incorporation**

TimberWest Forest Corp. ("TimberWest" or "the Company") was established on January 31, 1997, under the laws of British Columbia. The Company owns all of the issued shares of TimberWest Holdings Ltd. and the Company, together with its subsidiaries and their respective interests in partnerships, is collectively referred to herein as "TimberWest".

TimberWest's principal office is located at Third Floor, 856 Homer Street, Vancouver, British Columbia, V6B 2W5, Canada, telephone: 604-654-4600. The Company's registered office is located at P.O. Box 10424, Pacific Centre, 1300 – 777 Dunsmuir Street, Vancouver, British Columbia, V7Y 1K2. The Company's website is found at http://www.timberwest.com.

All references herein to "dollars" and "\$" are to Canadian dollars and all financial information reflected herein is determined on the basis of Canadian generally accepted accounting principles, unless otherwise indicated. All capitalized terms are defined in the Glossary on page 27.

# **Companies Comprising TimberWest**

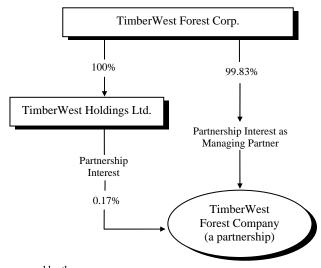
The Company was incorporated under the *Company Act* (British Columbia) (which has been replaced by the *British Columbia Business Corporations Act*) on January 31, 1997, under the name 535950 British Columbia Ltd. and changed its name to TAL Acquisition Ltd. on February 27, 1997, to TimberWest Forest Holdings Ltd. on June 9, 1997, to TimberWest Forest Management Limited on January 30, 1998, and to TimberWest Forest Corp. on September 30, 1998.

The main business operation of TimberWest is carried on through a corporate partnership called TimberWest Forest Company (the "Partnership"). The Company is the managing partner of the Partnership and holds approximately 99% of the partnership interests directly, with the remaining partnership interests held by TimberWest Holdings Ltd., a wholly-owned subsidiary of the Company.

TimberWest Holdings Ltd. was incorporated under the *British Columbia Business Corporations Act* on November 27, 2006 under the name 0775648 B.C. Ltd and changed its name to TimberWest Holdings Ltd. on January 23, 2007. This subsidiary was incorporated as part of a reorganization that the Company undertook in 2006, whereby, two previous wholly-owned subsidiaries (namely, PFP Forest Ltd. and TFL Forest Ltd.) holding the majority of interests in the Partnership were dissolved after transferring all their assets and liabilities to the Company.

On February 1, 2010, TimberWest and Pacific Forest Products Limited ("Pacific") a former major subsidiary of the Company, holding various assets, including titles to certain land holdings, were amalgamated pursuant to a short form amalgamation under the British Columbia Business Corporations Act to simplify the corporate structure. The successor corporation is TimberWest.

The following diagram illustrates the legal structure of the Company and its material subsidiaries at December 31, 2010.



Note: All corporations are governed by the British Columbia Business Corporations Act.

#### **Business Overview**

TimberWest operates entirely in the coastal region of British Columbia, where it is engaged primarily in the harvesting and sale of logs and the development and sale of real estate properties. The business of TimberWest has been owned and managed for over 80 years by the Company and its predecessors. TimberWest is well positioned as the largest owner of private forest lands in Western Canada. The Company owns in fee simple approximately 319,000 hectares/787,000 acres of private land. Over the previous five years TimberWest's annual average harvest was 1.9 million m³ of logs from its private lands. Over the next five years the Company expects to harvest on average 1.8 million m³ of logs per year from its private timberlands. These lands are substantially all located on Vancouver Island and the majority of the land base supports the growth of Douglas fir, a premium tree species sought after for structural building purposes. The management practices applied to these lands meet the stringent requirements of the *Private Managed Forest Land Act* and regulations.

TimberWest also holds renewable Crown timber tenures to approximately 0.7 million m<sup>3</sup> of logs per year from Crown lands. The management practices applied to these lands meet the stringent requirements of the *Forest and Range Practices Act*.

The Company's independent auditor, KPMG Performance Registrar Inc., periodically certifies that the forest management practices on the Company's private and public timberland continue to meet all Sustainable Forestry Initiative (SFI®) requirements. SFI® requirements specify that forest harvesting is integrated with environmental and conservation goals for soil, wildlife, water quality protection, conservation of biodiversity, protection of special sites and aesthetics in a manner that ensures a sustainable harvest over the long-term.

TimberWest is focused primarily on maximizing the value realized from its Private Timberlands and Crown timber tenures by:

- (1) harvesting logs in a cost-effective manner consistent with sound safety, environmental and sustainable forestry practices;
- (2) selling logs to targeted customers in both the domestic and higher value international markets; and
- (3) achieving the maximum value from its Real Estate Properties through development activities and property sales or exchanges.

Access to high-quality timber resources under sustainable forest management is an important competitive element in the solid wood segment of the forest industry. Through intensive silviculture and sustainable forest management practices, TimberWest is committed to maintaining, protecting and improving the productivity of its forest resource while protecting key environmental values.

TimberWest has ISO 14001 certification for all of its operations. TimberWest's Private Timberlands and Crown tenures have also been awarded Sustainable Forest Management Certification under the Sustainable Forestry Initiative (SFI®) Program.

#### Real Estate

Couverdon, the real estate division of TimberWest, has developed a long range strategic plan to realize value from land that has a higher and better use than timberlands. With the Company's considerable land base, it will be an enabler of growth on Vancouver Island. Couverdon's mission is to enable the creation of places that inspire people to live, work and play on the Island. As such, this land will have a diversity of end uses including residential, commercial, industrial and resort development. To accomplish its mission, Couverdon is actively working to entitle land for these end uses in and around communities on the southeast coast of Vancouver Island. In addition, Couverdon has identified lands that have a higher value than timberland, but for which further entitlement work is not warranted and as such will be sold on an "as-is" basis over time.

# **Timberland Operations**

The Company sells its log production in the open market, which provides considerable flexibility to meet market opportunities. In fiscal 2010, the sale of logs accounted for approximately 81% of the Company's revenue.

In the international market, TimberWest is well positioned to supply fibre to a diverse base of customers who participate in the two largest wood-based housing markets in the world, the United States (US) and Japan as well as growing markets in the rest of Asia, particularly China. TimberWest's position in the supply chain as a net seller of logs provides the Company considerable flexibility in the harvesting and sale of its timber resources.

The converting industry on the BC coast is in a state of contraction and has undergone significant structural change in regulatory and labour environments. While the BC coast has traditionally been the largest market for

TimberWest, in 2010, approximately 46% of TimberWest's log sales volumes were to log processing facilities on the BC coast.

TimberWest's Crown tenures represent approximately 700,000 m<sup>3</sup> of average annual harvest for the Company.

## TimberWest's Vision and Strategy

As the largest private landowner on Vancouver Island, TimberWest has long recognized its special responsibility to be a good steward of its land.

The Company has carefully managed its landholdings, creating value for unitholders and the communities where it does business. Timberland operations continue to be the Company's primary focus, but TimberWest is taking advantage of new land development opportunities to create lasting value while maintaining a strong commitment to stewardship and as such has created a separate division, Couverdon, to advance this strategy.

Moving forward, real estate will become an increasingly important part of the Company's value creation efforts. The Company will focus on utilizing the portfolio of properties to deliver consistent, superior value to its unitholders while preserving and enhancing Vancouver Island's quality of life.

# Key Financial Performance Drivers

Each year the Company establishes quantifiable performance targets for each of its business units and communicates the results of its operations to employees and unitholders on a quarterly basis.

TimberWest is committed to ensuring that financial returns do not come at the expense of safety and environmental performance. The Company has established performance measures for these variables that are continually monitored to ensure initiatives are carried out by employees and contractors in a safe and environmentally responsible manner.

The Company's focus is on improving financial performance. As TimberWest operates in an international commodity market in its core timberland business, the Company has separated this objective into two areas of concentration: market diversification and cost reduction.

Under market diversification, the Company's goal is to diversify its markets to maximize the return on every log produced and strives to achieve this goal by finding the right customer for each log and thereby obtaining the highest value for the Company's timber resources.

In the area of cost reduction, the Company continues to benchmark contractor performance to ensure the Company can achieve the highest efficiency possible. The Company has also taken action to minimize its overhead costs.

In the real estate area, the Company is committed to ensuring that each acre of land is put to its highest and best use. As such, the Company has segregated the real estate portfolio from its other lands and has established performance targets for sales and development activities, such as planning, zoning and horizontal infrastructure development.

## Safety

TimberWest employs a safety management system to ensure appropriate processes, procedures, accountabilities and programs are in place to effectively manage safety issues both internally within the Company and externally with contractors operating on its land base. TimberWest's *Health and Safety Policy Statement* lays out the Company's overall commitment to providing a safe and healthy workplace for all of its on-site stakeholders, including employees, contractors, suppliers, customers or other visitors to its operations.

On March 5, 2007, the Company became a SAFE Certified company under the BC Forest Safety Council's SAFE certification initiative.

TimberWest's *Contractor Health and Safety Policy* sets out the Company's health and safety expectations of all contractors, including prime and sub-contractors. TimberWest undertakes regular safety audits of all its contractors. TimberWest requires all of its timberland contractors to be SAFE certified by the BC Forest Safety Council and by year-end 2010 all timberland contractors were SAFE certified (see "Forest Management – Contractor Operations").

# Capability to Deliver Results

## Financial Capability

At December 31, 2010 the Company had a revolving credit facility of \$106.5 million, convertible debentures with a face value of \$160.3 million and cash on hand of \$3.5 million. The Company has sufficient financial capability to manage its operations with \$106.5 million drawn on the \$220.0 million facility.

# Management and Executive Capability

TimberWest has a highly skilled workforce – from its management team through to employees and contract crews. During the past year, the Company's management team worked well together and is solidly aligned with TimberWest's strategic direction. TimberWest has invested in people, infrastructure, information systems and inventory at appropriate levels to ensure that the Company can respond quickly to changing market conditions.

The Company also has effective internal control and management information systems that support decision making. These systems also ensure that relevant and timely information is being disclosed to the capital markets. In compliance with current securities legislation in Canada, the Company's Chief Executive Officer and the Chief Financial Officer have certified that the Company's disclosure controls and procedures, and internal control over financial reporting were effective as at December 31, 2010.

## **Recent Developments**

# Public equity offering

On May 18, 2010 the Company successfully raised \$60.0 million through a public Stapled Unit offering of 12,000,000 Stapled Units at a price of \$5.00 per Stapled Unit for gross proceeds of \$60.0 million. The proceeds enabled the Company to reduce the revolving credit facility. Transactions costs related to the offering were \$3.2 million.

In conjunction with this offering, the Company amended its credit agreement to allow for the payment of interest on the convertible debentures to be made in cash. The Company resumed paying its convertible debenture interest in cash starting with the July 15, 2010 payment.

# Distributions on the Stapled Units

As previously disclosed, the January 15, 2009 distribution payment was deferred for 27 months pursuant to the terms of the Note Indenture and all 2010 and 2009 distribution payments, payable at 2%, were deferred for 18 months. The Company has set the variable interest rate at 2% for 2011 and intends to defer distribution payments for the foreseeable future. The Company will determine on a quarterly basis as to whether deferred distributions will be paid in cash or by the issuance of additional Stapled Units. The first deferred distribution was paid on October 15, 2010, and subsequent deferral periods will come due on a quarterly basis.

# Interest payment on the convertible debentures

During 2010, the Company paid interest on the convertible debentures in kind on January 15 and April 15, 2010. As a result, additional convertible debentures with a face value of \$7.0 million were issued. The Company resumed paying quarterly interest in cash on July 15, 2010 and intends to make interest payments in cash on the convertible debentures for the foreseeable future.

# Capital Structure Review

During 2010, the Company undertook a review of the Stapled Unit structure to determine if a change to the capital structure was warranted. As a result of this review, change to the capital structure did not merit pursuit and management will monitor this matter on an on-going basis.

#### **Forest Resources**

In contrast to non-renewable natural resources, such as minerals and oil and gas, timber resources can be managed for a predictable and stable volume of timber over a period of time with appropriate silviculture investments. Continuous biological growth allows for flexibility in timing the harvesting of timber in order to take advantage of market conditions.

# Overview of Forest Resources

#### Private Timberlands

*TimberWest's Private Timberlands.* TimberWest owns in fee simple approximately 319,000 hectares or 787,000 acres of Private Timberland. These timberlands are substantially all located on Vancouver Island and the majority of the land base supports the growth of Douglas fir, a premium tree species sought after for structural building purposes. TimberWest's Private Timberlands support mainly second-growth forests on some of the most productive growing sites in British Columbia. The productivity of the second-growth forest is being enhanced by timely reforestation, selective breeding of trees for genetic improvement, and late-rotation fertilization.

**Benefits of Private Timberlands.** Private Timberland provides the following advantages over Crown timber tenures in British Columbia:

- Absence of Stumpage Costs. Stumpage fees, under normal market conditions, are a considerable cost
  component for logs harvested from Crown lands, whereas timber harvested from Private Timberlands is
  stumpage free. Consequently, despite the requirement to pay property taxes on these lands, logs harvested
  from Private Timberlands typically have a significant margin differential.
- *International Markets*. TimberWest has greater flexibility to export logs from its Private Timberlands to the higher-value international log markets, albeit with some regulatory restrictions imposed by either the provincial or federal government.
- Harvest Flexibility. Although Crown tenures have a certain amount of volume flexibility on an annual basis, Private Timberlands afford full flexibility with regard to volumes harvested and selection of harvest areas. As a result, the Private Timberlands can be managed to better match harvest levels to market demand and specific timber stands to the needs of specific customers. In addition, because no government pre-approval of harvest plans is required, timely and low-cost solutions can be readily implemented to address specific community interests or to benefit from specific market opportunities. The Company has approximately 737 hectares of the Private Timberlands within TFL 47 that are subject to provincial government harvesting regulations. The Company has the ability to defer harvest without penalty.

Age Class Distribution. The timber inventory on the Private Timberlands contains a significant component of second-growth timber. Combined with its harvest of second-growth timber from Crown timber tenures, TimberWest is the largest harvester of second-growth timber on the coast of British Columbia. Second-growth timber stands offer a more consistent quality of timber and a lesser component of lower value pulplogs. In addition, harvesting costs are also generally lower because second-growth areas are closer to transportation points, are located in easier harvesting terrain, are accessible by established main road systems and are typically more mechanized. For the year ended December 31, 2010, approximately 92% (2009 – 92%) of the harvest from the Private Timberlands was derived from second-growth stands established through natural seeding or plantations.

Of the 319,000 hectares or 787,000 acres that make up the Private Timberlands, approximately 42,600 hectares or 105,200 acres are non-productive for timber values, and could have other value.

The table that follows illustrates the approximate age class distribution of trees on the Private Timberlands.

Age Class Distribution as at December 31, 2010	<b>Hectares</b>	<u>%</u>
(years)	(in thousands)	
0-9	42.1	13
10-19	23.5	8
20-29	22.7	7
30-39	38.8	12
40-49	45.9	14
50-59	34.8	11
60-69	21.6	7
70-79	8.3	3
80-119	11.4	4
120+	26.9	8
	276.0	87
Non-productive or Inoperable	42.6	13
Total Private Timberlands	318.6	100

*Species Distribution.* Douglas fir is the predominant species on the Private Timberlands. Approximately 57% of the total area of the Private Timberlands has stands dominated by Douglas fir. Douglas fir is a preferred species, it has a high degree of acceptance in export markets, and it trades at a premium. For the past 40 years, after the original harvest, the areas best suited to grow Douglas fir were replanted with Douglas fir to produce higher values. The proportion of Douglas fir available for harvest on the Private Timberlands greatly exceeds the average coastal British Columbia harvest of Douglas fir, which was approximately 31% of the total British Columbia coastal harvest volume, including harvest volume from Crown, private, Federal lands and First Nations reserves for the year ended December 31, 2010 (2009 – 32%).

# Long Term Economic Harvest Level

The Company's Long Term Economic Harvest Level (LTEHL) was set at 9.0 million m³ for the next five years in 2010, or an average harvest volume of 1.8 million m³ per annum on the private lands. The LTEHL depicts the Company's planned harvest volume over the next five years on the private lands with the best information available today on log prices, costs, logging constraints, and end user markets for the period. Market conditions may dictate harvesting more or less than the 1.8 million m³ in any one year but the average annual harvest over the five year period is projected to be 1.8 million m³. If the underlying assumptions in this LTEHL analysis remain unchanged in future years, the Company will be able to harvest 1.8 million m³ per year into perpetuity on its private lands. Combined with our 0.7 million m³ public land harvest, the Company expects to harvest an average of 2.5 million m³ annually over the next five years.

Conditions may change when the Company revisits the LTEHL in future years and, if they do, the changes will be incorporated into the updated assumptions at that time. Variables which would positively influence TimberWest's LTEHL include emerging new markets for biomass materials (which are not in the production forecast today), shifts in log prices beyond the level currently contemplated, and the development of new markets for small diameter wood. Variables that would reduce the Company's LTEHL include further property sales or harvest restrictions associated with watersheds, riparian zones, wildlife, viewscapes or terrain beyond those already modeled.

#### **Taxation**

Most of the Private Timberlands are classified as Managed Forests under the Assessment Act (Managed Forest Land and Cut Timber Values Regulation), which governs the taxation of privately owned lands and provides for a lower property tax rate for timberlands classified as Managed Forests. Property taxes on the Private Timberlands were \$5.9 million for 2010, or \$3.34 per m<sup>3</sup> harvested, compared to \$7.1 million, or \$6.09 per m<sup>3</sup> for 2009.

#### Other

TimberWest also earns additional income from the Private Timberlands from sources other than timber harvesting, including royalty payments from third parties actively operating a rock quarry and gravel pits. These royalties are dependent on major construction projects on Vancouver Island and they are expected to continue in operation for the foreseeable future. The Private Timberlands also have potential value to be realized from other resources, such as energy, mineral rights and carbon sequestration.

## **Crown Timber Tenures**

Approximately 95% of all forest lands in the Province of British Columbia are owned by the Crown. Under the *Forest Act* and the *Forest and Range Practices Act*, the Ministry of Forests, Mines and Lands regulates forestry operations on these lands and uses a system of timber tenures to provide the private sector with controlled access to the forest resource. The majority of Crown timber tenures provide licence holders with long-term access to timber through renewable licences. Logs from Crown timber tenures may be exported from British Columbia, subject to provincial log export policy. The Crown charges a stumpage fee on timber harvested from Crown lands. Stumpage costs for all harvests from Crown lands in coastal British Columbia averaged approximately \$5 per m³ in 2010, compared to \$6 per m³ in 2009.

*TimberWest's Crown Tenures.* TimberWest is currently the holder of five renewable long-term Crown timber tenures, including one TFL, two Forest Licences and two Timber Licences. For the year ending December 31, 2010, TimberWest's harvesting from long-term Crown timber tenures represented approximately 30% of the total company harvest of some 2.5 million m³. TimberWest's Crown timber tenures currently have an AAC of approximately 0.7 million m³. Stumpage costs for all harvest from TimberWest's Crown timber tenures averaged \$1.48 per m³ harvested in 2010, compared to \$2.25 per m³ in 2009.

Species Distribution. The species distribution, by standing volume, on TimberWest's Crown tenures is estimated to be approximately 65% hemlock/balsam, 18% Douglas fir, 8% western red cedar and 9% cypress, alder and other. For the year ended December 31, 2010, approximately 91% (2009 - 82%) of TimberWest's production from Crown tenures was from second-growth timber stands. These second growth stands provide benefits similar to those provided by second-growth stands located within Private Timberlands such as lower harvesting costs and a lower pulp content.

#### **Forest Management**

#### Forest Management Strategy

The overall management objective for the Private Timberlands is to achieve sustainable forest management. This entails maximizing economic returns from the forest, maintaining and enhancing the long-term health of forest

lands while providing ecological, economic, social and cultural opportunities for the benefit of present and future generations.

All of the Crown timberlands on which TimberWest conducts harvesting operations, with the exception of Timber Licences outside of TFLs, are managed on a sustainable harvest basis, which means that the volume of timber harvested over time will not exceed the volume of incremental growth over the same period. Forest management is based on detailed site assessments which guide such forest management activities as selection of harvesting method, site preparation, species used in regeneration, fertilization, along with genetic research and the development and planting of superior trees.

Forest management operations on TFLs are guided by Management Plans, which are subject to approval by the Chief Forester of British Columbia every five years (see "Forest Policy and Regulations - TFL Management Plans"). These plans provide direction for harvest levels, forest protection, forest renewal and other forest values.

TimberWest has designed an environmental management system, which incorporates forest practice audits and facility environmental audits. These audits, undertaken by independent third parties, review both forest practices and facility operations. This environmental management system received ISO 14001 certification in November 1999 and the Company continues to be in compliance with this international standard. The audit system requires an assessment of selected operating areas every year and submission of a report to senior management. Remedial action plans are prepared as required and follow-up is monitored. Audit results are reported to the executive management team as well as the Board of Directors.

#### Annual Harvest Rate

The Annual Harvest Rate for the Private Timberlands is set by the Company each year in the context of the LTEHL following an assessment of expected market conditions, opportunities and various constraints. In turn, harvest operations for the year are planned to deliver the desired volumes of species and log grades best able to meet the projected demand. Changing market conditions during the year may result in changes to these harvest plans in order to better meet customer needs or to address new constraints. This operational flexibility is key to optimizing sales realizations. The Company experiences some seasonal fluctuation in annual earnings as a result of weather-related factors having an effect on harvesting operations and reduced harvest volumes during poor economic conditions.

# **Contractor Operations**

The Company's harvesting and road building activities are carried out by independent contractors. Operating practices of contractors on TimberWest Private Timberlands and Crown tenures are guided by a number of policies, standards and procedures developed by TimberWest to ensure safe and environmentally responsible operations, regulatory compliance, and optimal value recovery from the forest.

Contractors are bound by their contracts to comply with TimberWest's contractor safety policy. Contractors must have a suitable health and safety program in place and ensure any subcontractors they may employ also have health and safety programs. Contractors must demonstrate their commitment to safety in the workplace through active leadership and supervision in managing health and safety issues. Contractors are required to provide safety training and equipment to their workers. Contractors are also required to report all safety incidents to TimberWest and relevant regulatory bodies, and to monitor, report and work to continually improve their safety performance. TimberWest also monitors and reviews contractor safety performance, and from time to time, conducts independent audits of contractor safety performance. TimberWest requires all logging contractors be registered with the BC Forest Safety Council and to be SAFE certified.

Contractors must abide by the standards and guidelines set forth in TimberWest's environmental management system, as well as all relevant federal and provincial Acts and Regulations. Contractors are required to provide training to their employees to ensure they understand the requirements of the environmental management system. TimberWest monitors contractor performance and when required, takes necessary action to ensure maintenance of the Company's environmental certifications. Contractor safety performance is reviewed by the Company's executive management team every month and by the Board of Directors at each of its meetings.

Recovering optimum value from forest resources requires that log manufacturing and value recovery standards be met. Contractors are required to develop standard operating procedures for log manufacturing and value recovery outlining how specified criteria will be met. TimberWest reviews and approves the operating procedures prior to work commencing.

Contractors are required to develop standard operating procedures and best management practices for each of the above policies and standards as a guide to meeting required performance levels. TimberWest utilizes a contractor management system to measure and monitor performance and ensure compliance with these policies and standards.

All harvesting on Crown timber tenures must meet the standards of the *Forest and Range Practices Act* for the protection of forest values. Harvesting activities are guided by Forest Stewardship Plans approved by the Ministry of Forests, Mines and Lands. These plans are generally made available to First Nations and the public for review and comment prior to implementation. Site plans are completed for each proposed harvest block, detailing measures for the protection of other resources and proposed reforestation activities and goals. The Ministry of Forests, Mines and Lands issues cutting permits to provide the legal authority to harvest timber subject to the specific conditions attached to each permit.

The following table shows log production by timber tenure for the periods indicated.

<u>Timber Tenure</u>	Log Production (mm <sup>3</sup> )		
	<u>2010</u>	<u>2009</u>	
Private Timberlands (1)	1,764	1,164	
Crown Licences (1)	740	354	
	2,504	1,518	

<sup>(1)</sup> TFL log production excludes harvests from Private Timberlands located within the boundaries of the TFL.

The following table shows the species distribution of timber harvested from the Private Timberlands for the periods set out below.

<u>Tree Species</u> <u>Log Production</u>			<u>roduction</u>	
	<u>2010</u>		<u>2009</u>	
	$\underline{\text{mm}^3}$	<u>%</u>	$\underline{\text{mm}}^{3}$	<u>%</u>
Douglas fir	1,231	70	801	69
Hemlock/balsam	449	25	293	25
Cedar	59	3	38	3
Cypress	12	1	13	1
Other	13	1	19	2
	1,764	100	1,164	100

Over the five years ended December 31, 2010, approximately 72% of the harvest volume on the Private Timberlands has been Douglas fir. The species distribution of timber harvested varies from year to year.

The following table shows the species distribution of timber harvested from the Crown timber tenures for the periods set out below.

<u>Tree Species</u> <u>Log Production</u>					
	<u>2010</u>		<u>2009</u>		
	mm <sup>3</sup>	<u>%</u>	$\underline{\text{mm}}^{3}$	<u>%</u>	
Douglas fir	200	27	122	35	
Hemlock/balsam	444	60	178	50	
Cedar	60	8	19	5	
Cypress	28	4	22	6	
Other	8	1	13	4	
	740	100	354	100	

The species distribution for the combined production on the Private Timberlands and Crown timber tenures during 2010 was 57% Douglas fir, 36% hemlock/balsam, 5% cedar and 2% other species.

# Reforestation

TimberWest is responsible for reforestation on all Crown lands harvested. Successful regeneration must be achieved within a specified time period and at a prescribed density level. The regeneration commitment requires established stands of suitable tree species to reach a free-growing state unimpeded by competition from other plants. TimberWest accrues for its future silviculture obligation on Crown lands at the time of harvest.

The vast majority of Private Timberlands are Managed Forests, and as such TimberWest is committed to ensuring forest regeneration to the standard set out in the *Private Managed Forest Land Act* and regulations. Site-specific silviculture programs are developed before harvesting to ensure prompt forest regeneration after harvesting. A variety of intensive silviculture techniques, such as genetic improvement and forest fertilization, have been used to increase productivity on the Private Timberlands. These costs are accounted for as operating expenditures.

TimberWest maintains the 40-hectare Mount Newton Seed Orchard for the production of high quality seed for the Private Timberlands and Crown timber tenures, with any surplus being offered for sale. Annual seedling requirements to meet TimberWest's reforestation commitments are generally met through sowing the Company's own seed in contract nurseries, and may be supplemented by the purchase of high-yield seed from other seed orchards.

#### Forest Protection

Forest protection on TimberWest's Crown timber tenures and Private Timberlands is carried out to minimize losses through fire, insect infestation and disease. Fire suppression is provided by ground-based crews and equipment, supported by aerial water bombers under contract with the Ministry of Forests, Mines and Lands. Losses due to fire, insect infestation and disease have been minimal.

## Forest Policy and Regulation

## Allowable Annual Cut (AAC) Determination

The AAC for TFLs and timber supply areas is determined by the Chief Forester of British Columbia and reflect timber conditions, regional and local economic and social interests, and environmental considerations. Harvest levels by the tenure holder are permitted to vary from year to year as long as the cumulative harvest within a cut control period, typically five years in length, does not exceed the cumulative AAC for the period by more than 10%. Overcuts at the end of the cut control period are considered as volume harvested in the subsequent cut control period. Overcuts of more than 10% are subject to penalties. If the volume of timber harvested in the cut control period is less than the cumulative AAC for that period, the tenure holder is not permitted to harvest the unharvested volume in the subsequent period and the Ministry of Forests, Mines and Lands may dispose of the unharvested volume to a person other than the tenure holder.

#### Stumpage Charges

The government of British Columbia periodically establishes the fees to be paid to the Province of British Columbia for the right to harvest timber on Crown forests. Timber harvested from Crown timber tenures is subject to stumpage at the time of harvest. Stumpage fees are levied on timber harvested on TFLs, Forest Licences and Timber Licences based on the amount of timber scaled and the stumpage rates in effect. Total stumpage charges incurred by TimberWest were \$1.1 million or \$1.48 per m³ and \$0.8 million or \$2.25 per m³ for the years ended December 31, 2010 and 2009, respectively.

## Reforestation

TimberWest is responsible for the reforestation of all lands that it harvests. Successful regeneration, through a mix of natural regeneration and tree planting, must be achieved within a specified time period prescribed for each harvest block. The Ministry of Forests, Mines and Lands monitors regeneration of all logged areas on the Crown lands. TimberWest's reforestation programs for the Private Timberlands are subject to audit by the provincial government agency, the Private Managed Forest Land Council, that administers the *Private Managed Forest Land Act* and regulations. KPMG Performance Registrar Inc. audits the Company against the standards of SFI®.

# TFL Management Plans

Forest management operations on TFLs are guided by Management Plans, which are generally approved every five years by the Ministry of Forests, Mines and Lands. These plans provide direction for harvest levels, forest protection, forest renewal and for consideration of other forest values including water quality, recreation, tourism, fisheries and wildlife. The Ministry of Forests, Mines and Lands policy requires integrated management and protection of the full range of forest values.

# Forest Practices Regulations

The Company operates within the *Private Managed Forest Land Act* and regulations on private lands. This act is results-based, recognizes private property rights and protects owners' freedom to manage. This act continues to establish protection objectives for the key public environmental values of fish habitat, water quality, critical wildlife habitat, soil conservation and the growing of trees. This Act and the related regulations were enacted August 3, 2004.

TimberWest trains its employees to carry out their daily tasks in full compliance with the *Forest and Range Practices Act*, the *Private Managed Forest Land Act* and other applicable regulations.

Environmental standards on TimberWest's Crown timber tenures are established principally under the *Forest and Range Practices Act*.

# Log Export Regulations

Provincial log export regulations limit opportunities for companies to export logs from Crown timber tenures, such as Forest Licences and TFLs, private lands within a TFL and private lands granted after March 12,1906. Provincial log export regulations require a surplus test and restrict the export of certain species and log qualities. A provincial export tax is levied on all logs under provincial regulation. The export tax varies by species and is set as a percentage of the domestic selling price of the log grades being exported. The application of a surplus test and the export tax creates a constraint on the export of logs under provincial regulation.

Logs from most private timberlands outside a TFL are not subject to provincial export regulations, however, the export of private land logs out of BC from these lands is restricted by the federal government's surplus test, Notice 102. This test, which is similar to the provincial surplus test, requires that private forest landowners offer their logs up for sale first in BC at domestic prices, which are generally lower than international prices, and only if there is no buyer in BC, can a private forest landowner then sell logs outside of the country. This restriction applies only to BC landowners and has the effect of depressing the price for both Crown and private land logs on the coast of BC. TimberWest views this regulation as a subsidy to the domestic converting industry and a restraint of trade. Private forest landowners in all other provinces, and in the US, are free to sell their logs to any customer they choose.

# Assessment Act, Forest Land Reserve Act, and Private Managed Forest Land Act

The Forest Land Reserve Act (British Columbia) established a commission with the mandate to protect the productive capacity of forest reserve land, including Managed Forests, which are private timberlands so classified by the British Columbia Assessment Authority pursuant to the British Columbia Assessment Act (Forest Land) Regulation. This classification provides a preferential property tax rate to these lands. Most of the Private Timberlands and portions of the Real Estate Properties are classified as Managed Forests.

In 2002, the Land Reserve Commission was restructured and the regulation for private forest land was amended, including the phasing out of the Forest Land Reserve and replacement with new government initiatives.

The *Private Managed Forest Land Act* and regulations require private forest land owners to reforest the land to certain specifications and to protect key public environmental values. The Managed Forests classification may be cancelled if the owner fails to meet the standard. A Private Managed Forest Land Council has also been established and is responsible for administering the Act and any regulations associated with it.

## Environment and Land Use Issues

On the Private Timberlands, TimberWest's operations meet the standards for environmental protection set out in the *Private Managed Forest Land Act* and regulations and must comply with various other provincial legislation, including: the *Water Act*, the *Pesticide Control Act* and the *Wildlife Act*, and the federal *Fisheries Act*. The Private Managed Forest Land Council undertakes periodic audits of practices under this regulation.

In addition, TimberWest employs a watershed management strategy to guide forest operations in and around watersheds on all its private lands. The policy requires approval of harvest plans by a forest hydrologist. Licenced water users are notified of plans prior to the commencement of harvesting activities.

Portions of the Private Timberlands are adjacent to expanding urban developments on the east coast of Vancouver Island. While those properties now affected by municipal development plans are included in the Real Estate Properties, forest management strategies on other lands are conducted in a manner that is sensitive to the concerns of local interests and neighbouring owners. In certain of these areas, partial harvest systems are employed and harvest block layouts which mitigate the visual impact of harvesting when viewed from adjoining properties.

## Log Marketing

TimberWest engages in extensive log marketing activities in both the Vancouver log market and international markets. For domestic sales, logs are marketed and sold primarily to customers located in the Lower Mainland and Vancouver Island areas of coastal British Columbia.

With a combined AAC from Crown timber tenures of approximately 0.7 million m<sup>3</sup> per year and an average annual harvest of approximately 1.8 million m<sup>3</sup> per year from the Private Timberlands, approximately 2.5 million m<sup>3</sup> of logs are available annually, including a combination of sawlogs and pulplogs. Included in TimberWest's log sales are logs sold to Catalyst and Catalyst's chip suppliers pursuant to fibre supply agreements with Catalyst (see "Fibre

Supply Agreements"). These commitment volumes could total 0.9 million m³ in any one year. Revenues from log sales were \$216.8 million and \$125.7 million for 2010 and 2009, respectively.

## International Log Sales

Timber harvested from the Crown timber tenures and Private Timberlands can be exported, subject to compliance with federal or provincial export requirements. TimberWest explores every opportunity to market logs to the higher value international log markets. (See "Forest Policy and Regulation - Log Export Regulations")

Approximately 1.6 million m³ and 0.8 million m³ were sold to export markets in 2010 and 2009 respectively. During 2010, the average sales realization for logs sold in export markets was approximately \$26 per m³ higher than would have been realized for these same logs in the domestic market, compared to an average premium on export sales of \$28 per m³ realized on 2009 export sales.

#### Real Estate

With unparalleled, largely contiguous land holdings on Vancouver Island, the Company is well-positioned to create value from this asset base not only through the production of timber, but through the identification and development of land for higher and better uses. Principally, the higher and better use values will be realized as real estate opportunities. Vancouver Island is a magnificent location with its moderate climate, natural beauty and affordability underpinned by excellent infrastructure, health care facilities and transportation links to the mainland. There is growing national and international interest in Vancouver Island as a place to live and work but also as a place to retire or own a second home. Vancouver Island has grown at an impressive rate over time and the Company expects this will continue to be the case.

Today, TimberWest has land that is in the path of development near several communities and is working with those communities to determine their long term growth needs and how the Company's land can play a role in that growth. This implies opportunities to provide zoned and serviced land for the primary home market, for single family lots and higher density house types. It suggests land provision for retail, office and light industrial uses as well as public sector uses like schools, hospitals and community facilities.

Away from the path of development lies opportunities to create, or build on, much lower density large acreage lots. These could include conventional and specialty farms, equestrian estates, recreational property, woodlots and conservation properties. In the Company's valleys and towards the mountainous spine of the Island there are beautiful lakes that will be suitable for recreational, resort and second home uses.

Early in 2009, TimberWest created a separate division, Couverdon, to unlock the value of its higher and better use lands. Couverdon operates on the same business model as the timberland organization where there is a small core of internal resources to direct the work on all of its initiatives with contract resources hired to assist, or enter into strategic partnerships. Couverdon has attracted an experienced and capable group of real estate professionals and is well-positioned to carry out its business plan. The team is working with communities on growth plans and rezoning initiatives, developing strategic partnerships and beginning to fill the pipeline of entitled lots in and around communities on the Island. As well, it has identified properties that have a higher value than timberlands but for which re-zoning work is not warranted. These properties will be sold "as-is" over time.

In summary, the Company believes it can create significant value by unlocking the potential of its higher and better use lands and it is now well-positioned to do so.

# **Real Estate and Conservation Land Sales History**

Over the past five years, TimberWest has generated in \$140 million from real estate and conservation land sales at an average of \$3,973 per acre, excluding Leech Creek, average per acres values of land sold is \$6,684.

	<u>2010</u>	<u>2009</u>	2008	2007	<u>2006</u>
Land Sales (\$ millions)	\$13.0	\$13.3	\$11.7	\$66.8*	\$35.7
Acres	2,959	3,493	1,155	24,530	3,190
\$/Acres	\$4,400	\$3,800	\$10,100	\$2,700	\$11,200
\$/Acres (excluding Leech Creek)				\$3,900	

<sup>\*</sup> Leech Creek Conservation land sale of 24,000 acres totaled \$64.7 million or \$2,700 per acre reflecting primarily average timberland value.

# **Human Resources**

As at December 31, 2010, TimberWest employed 80 salaried employees in the continuing business operations, compared to 81 employees as at December 31, 2009.

At December 31, 2010, the following labour certification is applicable to the Company's operations:

# The United Steelworkers of America Collective Agreement

The United Steelworkers of America (USWA) is the certified bargaining agent for TimberWest land that is under union certification. The agreement recognizes TimberWest as a timber and land management company with no union employees. It governs harvesting and road construction work that was historically done by TimberWest employees, and allows this work to be subdivided and contracted out to medium sized union contractors. This agreement is in effect until December 31, 2016 and thereafter for successive five year term agreements unless written notice of contrary intention is provided no later than June 30<sup>th</sup> of the year in which the agreement expires. Contractors are not covered by this agreement. Their union contracts were renegotiated in 2010 and expire June 2014.

#### **Environmental Matters**

TimberWest believes it is in compliance with applicable environmental laws, including the *Environmental Protection Act* (Canada), the *Waste Management Act* (British Columbia), the *Fisheries Act* (Canada), the *Forest and Range Practices Act* and permits issued thereunder.

TimberWest employs an environmental management system to ensure the Company's operations are in compliance with environmental laws and regulations. During 1999, TimberWest was awarded ISO 14001 certification for all of its operations, which indicates that TimberWest's operations have appropriate systems in place to provide compliance with applicable federal and provincial environmental legislation. The certification audits were conducted by KPMG Performance Registrar Inc. and are supplemented by regular follow-up audits to assess ongoing compliance with the ISO standards and progress in adaptive management. TimberWest has now been in good standing with this certification program for over eleven years.

TimberWest has had sustainable forest management certification for its forestry operations on private land under the SFI® Program since 2000 and since 2008 on its public timberlands. The SFI® program is a rigorous system of environmental and conservation practices that includes requirements for wildlife protection, biodiversity conservation, harvesting practices and a wide range of other forest management goals.

The Risk Management, Environment, Health, and Safety Committee of the Board of Directors of the Company meets regularly to review overall performance, and to provide broad direction on environmental and safety matters.

TimberWest's operations on the Private Timberlands meet the performance standards set out in the *Private Managed Forest Land Act* and regulations. These results-based regulations place the onus on private landowners to conduct their operations in a manner and through practices which best protect the key public environmental values of water quality, fish habitat, critical wildlife habitat and soil conservation.

The *British Columbia Contaminated Sites Regulation* and the *Waste Management Amendment Act* (British Columbia) are focused on reducing the environmental impact of contaminated sites. This legislation imposes liability for remediation of a contaminated site which is absolute, retroactive and joint and several. TimberWest does not expect any significant additional liability to arise as a result of this legislation.

Changes to these environmental laws or regulations, or the implementation of new laws or regulations, could result in additional expenses, capital expenditures, restrictions, and delays in the Company's activities. In addition, if the Company fails to comply with applicable legislation and regulations, its operations could be interrupted and it could be subject to significant liabilities, including fines and other penalties, or be required to take remedial actions, any of which could entail significant expenditure.

# RISKS AND UNCERTAINTIES

# **Risks**

The Company's operations are subject to a number of risks, including those mentioned below. When considering an investment in TimberWest, you should carefully read and consider these risks, together with all other information in this report. If any of the following risks actually occur, the Company's business, financial condition or operating results as well as the market price of its securities could be materially adversely affected.

TimberWest manages principal risks of its business through established systems and procedures. The Company's principal risks can also be viewed in terms of controllable risks and non-controllable risks. Controllable risks relate primarily to the resources and assets of TimberWest and compliance with regulatory and ethical standards. Non-controllable risks result primarily from changes in market conditions, fluctuations in foreign currency exchange rates and legislative, regulatory or trade policy changes made by different levels of government.

# Timberland Business and Operating Risk

Revenues, net income and cash flow from TimberWest's timberland operations are dependent on the Company's continued ability to harvest timber at adequate levels. The Company's ability to harvest timber from its timberlands may be limited by weather conditions, timber growth cycles, market pricing, sustainable forestry standards and regulatory requirements. There can be no assurance that the Company will achieve harvest levels in the future necessary to maintain or increase revenues, net earnings and cash flows.

To minimize the potential for adverse effects arising from these risk factors, TimberWest has systems and procedures in place to monitor the utilization of resources and the protection of assets. Control mechanisms report on the efficiency and use of forestry and monetary resources. TimberWest believes that procedures in place to track and monitor changes, along with adequate business interruption insurance coverage, protect the Company's assets from undue business operations risk.

#### Global Market Risk

The global nature of the log and wood products business causes TimberWest to be subject to unexpected, uncontrollable and rapidly changing events and circumstances in addition to those experienced in Canada. Adverse changes in the following factors, among others, could have a negative impact on the Company's business and results in operations:

- Effects of exposure to currency other than the Canadian dollar;
- Ocean freight rates;
- Regulatory, social, political, labour or economic conditions in a specific country or region; and
- Trade protection laws, policies and measures and other regulatory requirements affecting trade and investment, including loss or modification to taxes and tariffs, and import and export permitting requirements, and port restrictions

# Competition Risk

Many of TimberWest's competitors in the forest products businesses have substantially greater financial and operating resources and own more timberlands than the Company. Some of the Company's competitors may also be lower-cost producers and have better quality standing timber. In addition, wood products from TimberWest logs are subject to significant competition from a variety of non-wood and wood products produced in many jurisdictions around the world. To the extent there is a significant increase in competitive pressure from substitute products or other suppliers, the Company's business could be adversely affected.

With respect to the Company's real estate business, TimberWest is currently transitioning from a bulk land seller to adding value to its real estate portfolio by changing the zoning of the land, doing site preparation, planning developments and other value add activities to enhance value. Many of the Company's competitors in this business line have greater experience in real estate development than TimberWest.

## Forest Resource Risk

TimberWest's private timberlands and Crown timber tenures are subject to the risks associated with standing forests. These include forest fires, insect infestation and disease. The Company has endeavoured to minimize these risks through prevention and early detection. Fire protection is provided through ground-based suppression crews and aerial attack. To further minimize the risk of fire on its own and neighboring lands, the Company entered into a cooperative fire control agreement with the British Columbia Ministry of Forests, Mines and Lands for additional fire prevention, detection, control and extinguishment services.

Over the last several decades, losses on the Company's private timberlands and Crown timber tenures due to fire, insect infestation and disease have been negligible. The Company's forest resources are not subject to the mountain pine beetle infestation as there is minimal pine species within the forest resource. As is typical in the forest products industry, the Company does not maintain insurance coverage with respect to damage to the standing timber in its private timberlands. The Company does, however, maintain insurance for loss of logs due to fire and other occurrences following harvesting.

# End-market Risk

The results of TimberWest's operations are, and will continue to be, affected by the cyclical nature of the forest products industry. Prices and demand for logs have been, and in the future can be expected to be, subject to cyclical fluctuations. The demand for logs is primarily affected by the level of new residential construction activity and the level of overall economic activity, which are subject to fluctuations due to changes in economic conditions, interest rates, population growth, weather conditions and other factors. Decreases in the level of residential construction

activity, overall economic activity and the emergence of non-wood, substitute products generally reduce demand for logs, resulting in lower revenues, net earnings and cash flows.

The Company's business includes the sale of logs from its timberlands for export, which is substantially dependent on market and economic conditions in Japan, Korea, China and the US. Log export revenues may be affected by, among other things, overall economic activity, log supply in competing regions, ocean freight rates, fluctuations in exchange rates, the availability of substitute products, the level of housing starts, changes in building practices, the effect of existing federal legislation that constrains log exports from private timberlands only in British Columbia, and provincial log export policies. Historically, exported logs have been sold at a premium over the prices that would have been received if the logs had been sold in the domestic market. British Columbia provincial legislation constrains the export of logs originating from Crown timber tenures and some 15% of the Company's private timberland (see further discussion of this issue under "Uncertainties – Market Access for Private Land Logs").

An ancillary part of the Company's business is the sale of pulp logs. Prices for these logs are dependent on supply/demand balances for pulp fibre on the British Columbia coast, which are in turn affected by market and economic conditions surrounding the demand and supply of wood, pulp and paper.

In addition, the real estate business is also cyclical and influenced by factors beyond the Company's control. The demand for real estate can be affected by changing interest rates, economic conditions and population growth, demographics, government policy, and real estate offerings in other geographic areas, both within and beyond the province of British Columbia.

## Regulatory Risk

TimberWest is subject to numerous and stringent forestry and environmental laws and regulations of general application relating to forest practices, water quality, plant and wildlife protection, employee health and safety, waste management and climate change. Changes to these laws or regulations, or the implementation of new laws or regulations, could result in additional expenses, capital expenditures, and restrictions and delays in the Company's activities. In addition, if the Company or its contractors fail to comply with applicable legislation and regulations, its operations could be interrupted and it could be subject to significant liabilities, including fines and other penalties, or be required to take remedial actions, any of which could entail significant expenditure.

TimberWest employs an environmental management system to ensure the Company's operations are in compliance with environmental regulations. On November 29, 1999, TimberWest was awarded the ISO 14001 registration on all of its operations, which indicates that TimberWest's operations have appropriate systems in place to provide substantial compliance with applicable environmental laws. TimberWest has now been in good standing with this certification program for over ten years. In December of 2000, TimberWest became the first Canadian company to achieve sustainable forest management certification for its forestry operations on private land under the Sustainable Forestry Initiative (SFI®) program. During 2008 its SFI® certification was extended to its public land operations. The SFI® program is a rigorous system of environmental and conservation practices that includes requirements for wildlife protection, biodiversity conservation, harvesting practices and a wide range of other forest management goals. TimberWest has now been in good standing with this certification program for over ten years. In 2007, TimberWest's Chain-of-Custody system was registered to the Programme for the Endorsement of Forest Certification schemes (PEFC) Annex 4 standard. Chain-of-Custody certification is a tool used to track wood fiber from a certified forest, providing a link between certified forestlands and certified products. The chain of custody is verified by an independent third-party certification audit. Registration of TimberWest's Chain-of Custody system enables use of the SFI® program's On-Product Label and provides our customers assurance that they are sourcing products from well-managed forests.

TimberWest focuses on providing its employees and contractors with the knowledge and skills they require in order to carry out their daily tasks in full compliance with the Forest and Range Practices Act, the Private Managed Forest Land Act, WorkSafeBC and other applicable regulations. TimberWest's employees administer agreements with contractors to ensure that they have systems in place to protect the Company's lands and meet regulatory requirements, as well as any other specified commitment made by the Company. TimberWest became a Safe Certified Company under the BC Forest Safety Council in 2007 and is recertified annually. Safe certification is a condition of employment for TimberWest's logging and planning contractors.

# Materials Cost Risk

The price of materials and energy can be volatile and is susceptible to rapid and substantial increases due to factors beyond the Company's control such as changing economic conditions, political unrest and instability in energy-producing nations, and supply and demand considerations. Increases in those and other input costs could have a material adverse effect on the Company's business, financial condition and results of operations.

# Third Party Risk

Environmental groups and interested individuals may seek to delay or prevent a variety of operations on the Company's land base. It is possible that environmental groups and interested individuals will intervene with increasing frequency in regulatory processes involving TimberWest. Challenges to the Company's harvesting plans or land development plans could materially delay or prevent operation on its properties. Delays or restrictions due to intervention of environmental groups or interested individuals could adversely affect the Company's operating results. In addition to intervention in regulatory proceedings, interested groups and individuals may file or threaten to file lawsuits that seek to prevent the implementation of the Company's operating plans. Any lawsuit or even threatened lawsuit could delay harvesting the Company's timberlands. Among the remedies that could be enforced in a lawsuit is a judgment entirely preventing or restricting the harvesting on a portion of the Company's timberlands.

#### Environmental Hazard Risk

TimberWest formerly operated logging and manufacturing facilities. Potential contamination at these former operations and the cost of investigation and remediation of contaminated properties could increase operating costs and adversely affect financial results. Although TimberWest believes that it has adequate reserves for the investigation and remediation of its current properties, there can be no assurance that actual expenditures will not exceed the Company's expectations.

# Real Estate Regulatory Risk

Entitlement and development of real estate entails an extensive approval process involving overlapping regulatory jurisdictions. Real estate projects must generally comply with the provisions of local governments and local land use and development regulations. Compliance with these regulations can be lengthy and costly and significant conditions can be imposed with respect to a particular project. Any of these issues can be expected to materially affect the cost and timing of the Company's real estate activities.

Changes in the interpretation or enforcement of these laws, the enactment of new laws regarding the use and development of real estate, or the identification of new facts regarding the Company's properties could lead to new or greater costs, delays and liabilities that could materially adversely affect the Company's business, profitability or financial condition.

## Municipal and Regional Property Tax Risk

TimberWest is subject to property taxes on its managed forest land by the regional districts and on lands designated for other uses both within municipal boundaries and within the regional districts. Both assessed values and taxation rates are subject to change by local governing bodies. Any material changes to these could negatively impact the profitability of the Company.

# Other Real Estate Risks

A number of factors, including changes in demographics and a slowing of commercial, residential or industrial real estate development could reduce the demand for the Company's higher use properties and negatively affect the Company's results of operations.

In addition, there are inherent uncertainties in the timing of real estate transactions that could adversely affect operating results. Delays in the completion of transactions or the termination of potential transactions can be caused by factors beyond the Company's control. These events may in the future result in a delay or deferral of sales which could adversely affect the Company's operating results.

#### Environmental Risk

Weather conditions, climate change, timber growth cycles and restrictions on access may limit harvesting of the Company's timberlands, as may other factors, including damage by fire, wind, storms, insect infestation, disease, prolonged drought and other natural disasters.

#### Geographic Risk

TimberWest owns or manages approximately 319,000 hectares or 787,000 acres of timberland and real estate substantially all located on Vancouver Island. Accordingly, if the level of production from these forests substantially declines, or if the demand for timber and real estate on Vancouver Island declines, it could have a material adverse effect on the Company's overall production levels and revenues.

In addition, given the long distances that TimberWest's products are shipped to Asia, ocean freight rate changes are a material factor in the competitiveness and profitability of products shipped to Asia.

#### Human Resource Risk

TimberWest believes that the Company's success depends, to a significant extent, upon its ability to attract and retain key senior management and operations management personnel. The Company's failure to recruit and retain these key personnel could adversely affect its financial condition or results of operations.

#### Interest Rate Risk

An increase in long-term interest rates would adversely affect the cost of debt financing to the Company. Interest rates changes can also affect markets for wood products and real estate.

# Currency Risk

TimberWest sells a substantial volume of products outside of Canada, all in US dollars. As such, the relative strength of the Canadian dollar versus its US counterpart has an effect on the Company's sales and earnings. The relative strength of other world currencies also affect the Company's competitiveness in the markets in which it sells its products. The Company's approach to managing this risk has been to work on reducing costs in an effort to improve its competitiveness on a global basis.

# Access To and Cost of Capital

There is a risk that with a challenging global financial environment, access to and cost of capital to operate the business may become increasingly constrained, placing pressure on the Company's earnings and financial condition. Conditions in the financial markets may also have an adverse impact on the Company's customers and suppliers which could adversely affect the Company's operating results and financial condition.

#### Contractor Model Risk

All of the Company's road building and timber harvesting operations are performed by independent contractors. TimberWest is dependent on an economically viable, competitive pool of logging contractors. TimberWest's financial condition and results of operations are significantly impacted by the performance of its contractors. In addition, TimberWest's financial results could be influenced by the cost competitiveness of the contractors that perform work on its land.

#### **Uncertainties**

# **Future Regulation**

Environmental laws, regulations and certification requirements change from time to time, generally becoming more restrictive. Laws, regulations and related judicial decisions and administrative interpretations affecting the Company's business are subject to change and new laws, regulations and certification requirements that may affect its business are frequently enacted. These changes may adversely affect the Company's ability to harvest and sell timber and/or develop real estate. These laws and regulations may relate to, among other things, the protection of timberland, forest practices, endangered species, timber harvesting practices, recreation and aesthetics, air and water quality, remedial standards for contaminated property, ground water and climate change. Over time, the complexity and stringency of these laws and regulations has increased. TimberWest believes that these laws and regulations may continue to become more restrictive and over time may adversely affect the Company's operating results.

# Forest Resources

The mix of timber harvested by TimberWest changes each year. With continued harvesting, over time there is less mature timber remaining in the forest inventory, which has traditionally been the Company's higher-value fibre. This is offset by an increase in smaller diameter second-growth timber. Historically, TimberWest has successfully offset the effects of a smaller diameter end-use sort mix with increased mechanization, lower costs and market diversification. The Company will continue to pursue ongoing productivity improvements and will continue to pursue the best value for its timber resources in an effort to offset the effects of a continually changing end-use sort mix. Sales realizations may be under downward pressure over time with the changing timber profile.

# Market Access for Private Land Logs

The export of most private land logs out of British Columbia is restricted by the federal government's surplus test, Notice 102. This test requires that private forest landowners offer their logs for sale first in British Columbia at domestic prices, which are typically lower than international prices, and only if there is no buyer in British Columbia can a private forest landowner then sell logs outside of the country. This restriction applies only to British Columbia landowners. Private forest landowners in all other provinces, and in the US, are free to sell their logs to any customer they choose. TimberWest views Notice 102 as a subsidy to the domestic converting industry and a restraint of trade.

The premium earned by selling private land logs into the international market has represented a significant portion of the distributable cash generated by the Company in the past. The ability to export private land logs has also played a key role in keeping employees, contractors, and other service providers working. Selling logs at higher international prices allows owners of private land to harvest stands that would otherwise be uneconomic.

Forcing private forest landowners to sell logs to domestic sawmills at prices lower than international prices transfers value from the tree grower to the processors, impairs the value of private timberlands in coastal British Columbia and reduces pricing of Crown logs sold on the coast of British Columbia.

# Fibre Supply Agreements

TimberWest has entered into several fibre supply agreements with Catalyst Paper Corporation (Catalyst). These arrangements make sawlogs and pulplogs available for Catalyst's benefit. These are long-term contracts that specify the volumes to be supplied at prevailing domestic market prices. In addition, Catalyst pays a fee to TimberWest for volumes provided under one of the agreements. One agreement has a 10 year term expiring in December 2017. Others are indefinite agreements subject to termination by Catalyst only, with 12 or 24 months' notice depending on the agreement. Were any of these agreements to be terminated, depending on the market conditions at the time, there could be a positive or a negative effect on TimberWest's revenues, net earnings and cash flows.

# Labour Relations

The Company's operations are covered by a United Steelworkers of America Collective Agreement that recognizes that the Company is no longer an operating company and no longer has unionized employees. The agreement, which expires in 2016, governs the use of unionized contractors on the Company's land base for that portion of the private land harvest performed by Company crews prior to January, 2005. These contractors have their own collective agreements with the United Steelworkers which were renegotiated in 2010 and expire in June 2014.

# **Aboriginal Land Claims**

Canadian courts have recognized that aboriginal peoples may possess rights at law in respect of land used or occupied by their ancestors where treaties have not been concluded to deal with these rights. These rights may vary from limited rights of use for traditional purposes to a right of aboriginal title and will depend upon, among other things, the nature and extent of the prior aboriginal use and occupation. The courts have encouraged the Canadian federal and provincial governments and aboriginal peoples to resolve rights claims through the negotiation of treaties

Aboriginal groups in British Columbia have claimed substantial portions of land in the province over which they claim aboriginal title or in which they have a traditional interest and for which they are seeking compensation from various levels of government. A process is now in place within British Columbia to deal with aboriginal land claims. These negotiations will be ongoing for a number of years, depending on the commitment of the parties involved and the precedents set by the outcomes of the first settlement agreements.

Canadian governments have a duty to consult with and possibly accommodate aboriginal groups where their rights may be affected.

The Company cannot predict whether aboriginal land claims or other rights in British Columbia will affect its existing Crown timber tenures, its private timberlands, its ability to harvest timber from these sources in the future or its ability to renew or secure other sources in the future.

# **LEGAL PROCEEDINGS**

The Company is subject to legal proceedings and claims that arise in the ordinary course of its business. Although there can be no assurance as to the disposition of these matters and the proceedings, it is the opinion of the Company's management, based upon the information available at this time, that the expected outcome of these matters, individually or in aggregate, will not have a material adverse effect on the results of operations and financial condition of the Company.

# **CAPITAL STRUCTURE**

# **Stapled Units**

TimberWest has a unique equity instrument consisting of one common share and approximately \$8.98 face amount of Series A Subordinate Notes. These components are "stapled" together as a single unit and trade together on the Toronto Stock Exchange, under the symbol TWF.UN, as Stapled Units. The securities comprising a Stapled Unit trade together as Stapled Units and cannot be transferred except with each other as part of a Stapled Unit until the

date of maturity of the Series A Subordinate Notes or the payment of the principal amount of the Series A Subordinate Notes following an event of default and expiration of a remedies blockage period.

#### Common Shares

The Company's common shares have no par value.

Holders of Common Shares forming part of the Stapled Units are entitled to receive notice of and to attend all shareholders' meetings (except meetings of holders of any other class of shares) and to vote (one vote per Common Share) at such meetings. Holders of Common Shares are, at the discretion of the board of directors and subject to applicable legal restrictions, entitled to receive rateably any dividends declared by the board of directors on the Common Shares from time to time, and are entitled to participate rateably in any distribution to shareholders upon a liquidation, dissolution or winding-up. There is no pre-emptive, redemption or outstanding conversion rights attached to the Common Shares.

#### Series A Subordinate Notes

#### General

Each Series A Subordinate Note has been issued with a face amount of \$8.978806569.

The Series A Subordinate Notes are unsecured and subordinate to all credit facilities and convertible debentures issued by the Company. The principal amount of the Series A Subordinate Notes plus accrued and unpaid interest thereon are due on August 31, 2038, unless such date is extended by the Company at the time of the issuance of additional Subordinate Notes to a date not later than the earlier of: (*i*) the date of maturity of such additional Subordinate Notes; and (*ii*) August 31, 2048, and will be payable by cash or, at the option of the Company, by delivery of common shares to the Subordinate Note Trustee for the benefit of the holders of the Subordinate Notes.

# Rank and Subordination

The Series A Subordinate Notes are unsecured debt obligations of the Company and rank pari passu with all other Subordinate Notes issued under the Subordinate Note Indenture and all other unsecured indebtedness of the Company to which such Subordinate Notes are not subordinated. The Subordinate Note Indenture provides that the Subordinate Notes are subordinated and junior in right of payment to (i) the principal (including redemption payments), premium, if any, interest and other payment obligations in respect of (x) indebtedness for money borrowed by the Company and (y) indebtedness evidenced by debentures, bonds, notes or other similar instruments issued by the Company, including any such securities issued under any indenture or other instrument to which the Company is a party (including indentures pursuant to which subordinated debentures have been or may be issued), (ii) all capital lease obligations, (iii) all obligations issued or assumed as the deferred purchase price of property, all conditional sale obligations, all hedging agreements and agreements of a similar nature thereto and all agreements relating to any such agreements, and all obligations under any title retention agreements (but excluding trade accounts payable arising in the ordinary course of business), (iv) all obligations for the reimbursement of amounts paid pursuant to any letter of credit, banker's acceptance, security purchase facility or similar credit transaction, (v) all obligations of the type referred to in items (i) through (iv) above of other persons for the payment of which the Company is responsible or liable as obligor, guarantor or otherwise and (vi) all obligations of the type referred to in items (i) through (iv) above of other persons secured by any lien on any Company property or assets (whether or not such obligation is assumed by the Company), except for (a) any such indebtedness that contains express terms, or is issued under an indenture or other instrument which contains express terms providing that it is subordinate to or ranks pari passu with the Subordinate Notes and (b) any indebtedness between the Company and affiliates which obligations are of the type referred to in items (i) through (vi) above which have been designated as senior indebtedness by the Company in the agreement or instrument by which such indebtedness is assumed, created or incurred by the Company or pursuant to which liability for such indebtedness arises.

Such senior indebtedness also includes all indebtedness and liabilities of the Company including the principal of and premium, if any, and interest on, indebtedness of the Company which, by the terms of the instrument or agreement creating, evidencing or governing the same, is expressed to rank in right of payment in priority to the indebtedness evidenced by the Subordinate Notes.

No payment of principal (including redemption payments) or interest on the Subordinate Notes may be made and the Subordinate Note Trustee is not entitled to receive, retain or make any payments on account of the indebtedness represented by the Subordinated Notes or to demand or institute proceedings for the collection of, or receive any payment or benefit on account of, the Subordinate Notes (i) if any senior indebtedness of the Company is not paid when due, (ii) if any applicable grace period with respect to a payment default on senior indebtedness has ended and such default has not been cured or waived or ceased to exist or (iii) if the maturity of any senior indebtedness has been accelerated because of a default and not been rescinded or such senior indebtedness is not repaid in accordance with its terms. Upon any distribution of assets to creditors upon any dissolution, winding-up, liquidation

or reorganization, whether voluntary or involuntary, or in bankruptcy, insolvency, receivership or other proceedings, all principal, premium, if any, and interest due with respect to all senior indebtedness of the Company must be paid in full before the holders of the Subordinate Notes are entitled to receive or retain any payment.

The Subordinate Note Indenture and the Subordinate Notes do not contain any covenants or other provisions designed to afford holders of the Subordinate Notes protection in the event of a highly leveraged transaction involving the Company or any of its subsidiaries.

The Subordinate Note Trustee has also entered into priority agreements with the trustee for the debentures issued by the Company and various lenders under the credit facilities agreements of the Company to acknowledge the subordination nature of the Subordinate Notes.

In addition, the Subordinate Note Trustee will, at the direction of the Company, enter into an agreement with the holders of certain senior indebtedness of the Company, or any trustee for such holders, agreeing with such holders or such trustee not to accelerate or commence or take any action, suit or other proceeding to enforce the rights of the holders of the Subordinate Notes during the period of 36 consecutive months following an event of default under the Subordinate Notes while such senior indebtedness is outstanding.

#### Interest

The Series A Subordinate Notes bear interest at a variable rate of between 2% and 12% per annum, to be set from time to time based on the Company's distributable cash, payable quarterly in arrears except as provided below. Interest accrued to January 1, April 1, July 1 and October 1 of each year (each an "Interest Accrual Date") will be paid on the 15th of the month (each an "Interest Payment Date") next following each Interest Accrual Date to the person in whose name each such note is registered on the preceding Interest Accrual Date or to the order of such person.

The amount of interest payable for any period will be computed on the basis of a 360-day year of 12 months of 30 days each. In the event that any date on which interest is payable on the Subordinate Notes is not a business day, then payment of the interest otherwise due on such date will be made on the next succeeding business day (and without any interest or other payment in respect of any such delay) except that, if such business day is in the next succeeding calendar year, then such payment will be made on the immediately preceding business day, in each case with the same force and effect as if made on such date. Interest payments will be made in an amount equal to the interest accrued from and including the immediately preceding Interest Payment Date in respect of which interest has been paid or duly made available for payment (or from and including the date of issue, if no interest has been paid or duly made available for payment) to but excluding the applicable Interest Payment Date or the maturity date of the Subordinated Notes, as the case may be.

## Option to Defer Interest Payments

The Company may at any time and from time to time defer, in whole or in part, the payments of interest payable on any Base Rate Interest Payment Date for up to 18 consecutive months (a "Deferral Period") commencing on any particular Base Rate Interest Payment Date and interest that was otherwise due on such particular Base Rate Interest Payment Date and such interest that accrues during a Deferral Period is called Deferred Interest. Such right to defer shall apply only to interest payable in respect of a Base Rate Interest Period, and shall be deemed to be exercised whenever the Company fails to pay interest payable in respect of a Base Rate Interest Period without further or other act by the Company, and this shall apply whenever Deferred Interest is unpaid for whatever reason; provided, that, notwithstanding the foregoing, the Company shall have the right to defer, in whole or in part, the interest payable in respect of the Interest Period ending on but not including January 1, 2009 for up to 27 consecutive months.

At or prior to the termination of any Deferral Period, the Company may further defer payments of interest payable in respect of a Base Rate Interest Period by paying, in cash or pursuant to a Stapled Unit Payment Election, the amount of Deferred Interest payable on the particular Base Rate Interest Payment Date that is the commencement of a Deferral Period as last extended, thereby extending the commencement of such Deferral Period; provided, however, that no Deferral Period may exceed 18 consecutive months from the commencement of such Deferral Period, as last extended, or extend beyond the Maturity Date or, in the case of a Stapled Unit Payment Election in respect of the Maturity Amount, the Stapled Unit Delivery Date in respect of such Maturity Amount (the "Payment Date").

The Company may, at any time during a Deferral Period, commence a new Deferral Period for up to 18 consecutive months, subject to the terms described in this Note Indenture. There may be multiple Deferral Periods of various lengths, each of up to 18 consecutive months, throughout the term of the Notes, but none of the Deferral Periods may extend beyond the Payment Date. During a Deferral Period, interest will accrue but will not compound. All Deferred Interest shall be paid on the Interest Payment Date at the end of such Deferral Period, as last extended and,

in any event, no later than the Payment Date. No Deferred Interest will be required to be paid during a Deferral Period except at the end thereof, as last extended.

## Stapled Unit Payment Election

The Company may from time to time, in accordance with the provisions hereof, elect (each, a "Stapled Unit Payment Election") to satisfy its obligation (i) to pay any interest, including Deferred Interest on any Interest Payment Date (an "Interest Amount") or (ii) to pay the principal amount of the Notes plus accrued and unpaid interest thereon on the Maturity Date (a "Maturity Amount"), in each case by delivering Stapled Units.

#### Limitations on Transactions

In the event that the Company has exercised the right to defer payment of interest as provided in the Subordinate Note Indenture and such Deferral Period is continuing, or there has occurred and is continuing any Subordinate Note Event of Default, then (i) the Company may not declare or pay dividends on, or make a distribution with respect to, or redeem, purchase or acquire, or make a liquidation payment with respect to, any shares (other than (a) as a result of an exchange or conversion of any class or series of shares or rights to acquire such shares for any other class or series of the shares or rights to acquire such shares, (b) the purchase of fractional interests in shares pursuant to the conversion or exchange provisions of such shares or the security being converted or exchanged, (c) dividends or distributions made on shares or rights to acquire such shares with shares or rights to acquire such shares or (d) dividends or distributions upon, or redemptions, purchases or acquisitions of, shares held by whollyowned subsidiaries) and (ii) the Company may not make any payment of interest, principal or premium, if any, on or repay, repurchase or redeem any debt securities or indebtedness for borrowed money issued or incurred by the Company that rank *pari passu* with or junior to the Subordinate Notes.

# **Class B Preferred Shares**

The Company's authorized share capital also includes Class B preferred shares. These preferred shares are without par value and have been designated in series A, B, C, D and E.

# **Convertible Debentures**

On February 11, 2009 the Company completed a \$150.0 million convertible debenture offering. The Convertible Debentures bear interest at an annual rate of 9% payable quarterly in arrears with a maturity date of February 11, 2014. The Convertible Debentures, with a face value of \$160.3 million at December 31, 2010, including all accrued and unpaid interest thereon, are convertible at \$3.50 per Stapled Unit, subject to adjustments in certain events. During 2010, the Company recognized interest expense of \$14.5 million, \$7.0 million was paid in cash, \$3.5 million was paid in kind by issuing convertible debentures at face value, with the balance accrued for payment in cash on January 17, 2011. The Company resumed paying the interest in cash in July 2010. Subsequent to year end, on January 17, 2011, the cumulative effect on the conversion price of the April 15, 2009 and the July 15, 2009 deferred interest payments on the Series A Subordinate Notes paid by issuance of Stapled Units on October 15, 2010 and January 17, 2011, respectively, was 1.8% and resulted in a conversion price adjustment from \$3.50 to approximately \$3.44.

# **Credit Rating**

Credit ratings for the Company have been established by Dominion Bond Rating Service at BBB as at December 31, 2010.

# DISTRIBUTIONS ON SERIES A SUBORDINATE NOTES

TimberWest's policy is to make quarterly distributions to its unitholders in the form of interest on the Series A Subordinate Note component of the Company's Stapled Units held by unitholders subject to the right by the Company to defer such interest payment as described in the preceding section "Capital Structure – Series A Subordinate Notes".

Quarterly distributions will be payable to the holders of Stapled Units of record on January 1, April 1, July 1 and October 1 in each year (Record Date) and are expected to be paid on the 15<sup>th</sup> day of the month of each Record Date. The Company deferred the January 15, 2009 distribution payment for up to 27 months. The Company has the right to defer future distribution payments for up to 18 months and deferred distribution payments in 2010 and 2009. The distribution rate for 2011 and the foreseeable future has been set at 2%. The Company may make distributions in kind as Stapled Units or as dividends on the common shares. The amounts of such distributions are subject to TimberWest's overall financial condition and without a material improvement, the Company will continue to defer payments and consider paying distributions in kind.

The following table presents distributions paid to unitholders in each of the three most recently completed fiscal years. These payments were comprised entirely of interest earned on the Series A Subordinate Notes.

	2010	2009	2008
Total cash distributions paid at December 31 (in millions of dollars)	\$ -	\$ -	\$ 84.0
Per unit cash distributions paid at December 31 (in dollars)	\$ -	\$ -	\$ 1.08
Total deferred distributions paid in kind at December 31 (in millions of dollars)	\$ 3.5	\$ -	\$ -
Per unit deferred distributions paid in kind at December 31 (in dollars)	\$ 0.04	\$ -	\$ -

During 2010, the April 15, 2009 deferred distribution was paid by the issuance of Stapled Units to unitholders of record on October 15, 2010.

Due to the nature of TimberWest's business, quarterly cash flows will fluctuate during the year for seasonal reasons. Cash flows will also fluctuate from year to year due to the cyclical nature of the business. One of the objectives of TimberWest's cash distribution policy is to make even distributions to unitholders. This means that, when TimberWest is making cash distributions, the cash distributions may vary from the actual cash generated during certain periods. Any difference will be added to or subtracted from either cash reserves or available credit facilities.

# MARKET FOR SECURITIES

The Stapled Units are listed for trading on The Toronto Stock Exchange ("TSX") under the symbol "TWF.UN". The following table sets forth monthly trading price ranges and trading volumes of TimberWest's Stapled Unit for 2010:

	High	Low	Close	Volume
January 2010	\$5.30	\$4.23	\$4.96	3,828,171
February 2010	5.57	4.90	5.39	2,227,362
March 2010	5.98	4.44	4.50	3,078,105
April 2010	5.64	4.38	4.84	6,140,847
May 2010	4.93	3.60	4.16	2,880,254
June 2010	4.37	3.93	3.97	1,807,023
July 2010	4.25	3.70	4.17	4,641,652
August 2010	4.21	3.80	3.96	1,629,337
September 2010	4.10	3.81	4.00	1,354,313
October 2010	4.47	3.89	4.17	1,738,641
November 2010	4.84	4.01	4.28	1,795,646
December 2010	4.49	4.08	4.20	2,119,948

# **DIRECTORS AND EXECUTIVE OFFICERS**

Set forth below are the names, municipalities of residence, offices held and principal occupations of the directors and executive officers of the Company.

# **Directors**

Name and Municipality of Residence	Principal Occupation	Director Since
V. Edward Daughney Vancouver, British Columbia, Canada	Principal and Chairman, Echelon Home Products Ltd. (appliance wholesaler); Corporate Director	June 23, 1997

Name and Municipality of Residence	:	Principal Occupation	<b>Director Since</b>
David L. Emerson Vancouver, British Columbia, Canada	(2) (3)	Corporate Director	January 20, 2009
Robert J. Holmes Bellevue, Washington, USA	(4)(5)	Founder and Manager THG, LLC Corporate Director	April 27, 2007
Maureen E. Howe Vancouver, British Columbia, Canada	(2)(4)	Corporate Director	March 4, 2009
Paul J. McElligott North Vancouver, British Columbia, Canada		President and Chief Executive Officer of the Company	June 23, 1997
Robert W. Murdoch Salt Spring Island, British Columbia, Canada	(3) (5)	Corporate Director	September 1, 2001
Maria M. Pope Portland, Oregon, USA	(2)(5)	Senior Vice President, Finance, Chief Financial Officer and Treasurer, Portland General Electric. Corporate Director	April 30, 2008

- (1) Chairman of the Board of Directors.
- (2) Member of the Audit Committee.
- (3) Member of the Governance and Human Resources Committee.
- (4) Member of the Risk Management, Environment, Health, and Safety Committee.
- (5) Member of the Real Estate Committee.

The term of office of each Director expires on the date of the next Annual Meeting of the Company scheduled to be held on April 26, 2011.

During the past five years, the directors of the Company have been engaged in the same or similar occupations with the organization indicated or a predecessor thereof, except that prior to 2006, Mr. Holmes served as President and CEO of Harbor Properties, Inc. and as President and Manager of Harbor Mountain Company. Prior to January 1, 2009, Ms. Pope was Vice President, Chief Financial Officer of Mentor Graphics from July 2007 and prior to that was Vice President-General Manager, Wood Products Division of Pope & Talbot, Inc., a forest products company (2003-2007).

# **Executive Officers**

Name and Municipality of Residence	Position	Principal Occupation
Robert R. Allen Coquitlam, British Columbia, Canada	Vice-President, Finance and Chief Financial Officer	Officer of the Company; prior to June 2010, Chief Financial Officer, Ainsworth Lumber Company Ltd
John A. Kelvin North Vancouver, British Columbia, Canada	Vice-President, Log Marketing and Sales	Officer of the Company; prior to May 2001, Manager, Log Marketing and Sales of the Company.
Paul J. McElligott North Vancouver, British Columbia, Canada	President and Chief Executive Officer of the Company and Chairman and CEO, Couverdon Real Estate	Officer of the Company; prior to January 2001, President and Chief Executive Officer, BC Rail Group of Companies.

Name and Municipality of Residence	Position	Principal Occupation
Beverlee F. Park West Vancouver, British Columbia, Canada	President and Chief Operating Officer of Couverdon Real Estate	Officer of the Company; prior to June 2010, Executive Vice President and Chief Financial Officer of the Company, prior to September 2006, Vice-President, Finance and Chief Financial Officer.
David J. Whiteley Nanaimo, British Columbia, Canada	Vice-President, Timberland Operations	Officer of the Company; prior to June 2007, General Manager, Timberland Operations of the Company.

The directors and executive officers of the Company, as a group, beneficially own, directly or indirectly, or exercise control or direction over less than 1% of the issued and outstanding Stapled Units.

# **AUDIT COMMITTEE**

The Company has an Audit Committee which currently consists of Mr. David Emerson, Ms. Maureen Howe, and Ms. Maria M Pope. All members of the Audit Committee are considered "independent" and "financially literate" within the meaning of Multilateral Instrument 52-110 – Audit Committee. Ms. Pope is chair of the Audit Committee.

# **Audit Committee Charter**

The primary function of the Audit Committee ("Committee") is to assist the Board in fulfilling its oversight responsibilities by reviewing:

- the financial information that will be provided to unitholders and others;
- the systems of internal controls management and the Board have established; and
- all audit processes.

Primary responsibility for financial reporting, information systems, risk management and internal controls of TimberWest is vested in management and is overseen by the Board.

The Terms of Reference for the Committee are attached hereto as "Appendix".

# **Composition of the Audit Committee**

Name	Financial Knowledge	Education and Experience	
David L. Emerson	Financially literate	Nationally Mr. Emerson has held senior positions that include Minister of Foreign Affairs, Minister of International Trade with responsibility for Pacific Gateway and Vancouver – Whistler Olympics, and Minister of Industry. In British Columbia he was Deputy Minister to the Premier and Secretary to the Cabinet, Deputy Minister of Finance and Secretary to Treasury Board, and President, British Columbia Trade Development Corporation. In the private sector, his career included President and CEO, Canfor Corporation, President and CEO, Vancouver Airport Authority, and Chairman and CEO, Canadian Western Bank. Mr. Emerson has a Ph.D. in economics from Queens University.	
Maureen E. Howe	Financially literate	Ms. Howe has extensive experience in corporate finance and the capital markets sector, most recently as Managing Director-Equity Research, Energy Infrastructure with RBC Capital Markets. Ms. Howe was previously Treasurer of BC Gas Inc. She was Adjunct Professor in Finance at the University of British Columbia and has lectured in finance at both UBC and the University of Manitoba. Ms. Howe is a member of a number of associations, including the Board of Governors of the University of British Columbia, the Board of UBC Investment Management Trust Inc., the Board of the Canadian	

		Securities Institute Foundation and Chairperson of Phillips, Hager & North Centre for Financial Research. Ms. Howe has a Ph.D. in finance from the University of British Columbia.
Maria M. Pope Audit Committee Chair	Financially literate	Ms. Pope serves as the Senior Vice President, Finance, Chief Financial Officer and Treasurer of Portland General Electric. Prior to January 1, 2009, Ms. Pope was Vice President, Chief Financial Officer of Mentor Graphics from July 2007. Previously, Ms. Pope served as Vice President-General Manager, Wood Products Division of Pope & Talbot, Inc., a forest products company (2003-2007). Ms. Pope is a board member of Premera Blue Cross and Oregon Health Services University. Ms. Pope is a past chair of the Council of Forest Industries. Ms. Pope holds a bachelor's degree from Georgetown University and received an MBA from the Stanford Graduate School of Business.

# **Pre-approval Policies and Procedures**

The Audit Committee pre-approves audit and non-audit related services anticipated to be provided by the Company's external auditors during the year. Upon pre-approval, management may engage the auditors for these services. The Audit Committee Chair has been delegated the authority to approve services not on the pre-approved list of services. The Audit Committee Chair then reports on these at the next Audit Committee meeting.

# **EXTERNAL AUDITORS**

KPMG LLP, at its office in Vancouver, is the Company's independent external auditor. KPMG LLP is independent in accordance with the rules of professional conduct for auditors in British Columbia.

The following table provides a summary of fees paid to KPMG LLP for the periods indicated:

Services	2010	2009
Audit fees	\$331,360	\$290,000
Audit fees-equity offering	127,595	7,425
Audit-related fees	79,774	80,407
Tax related fees	Nil	Nil
All other fees	58,925	47,465
	\$597,654	\$425,297

For 2010 and 2009, audit fees were comprised of audit and review procedures on unaudited financial statements and other accounting/disclosure services. Audit-related fees were comprised of audit services provided in connection with the Company's retirement pension plan for salaried employees and the Company's IFRS implementation project. All other fees were comprised of services related to ISO 14001 certification and SFI® certification on both private and public lands.

The Audit Committee has considered whether the provision of services other than audit services is compatible with maintaining auditor independence and concluded that KPMG LLP is indeed independent.

#### TRANSFER AGENT AND REGISTRAR

Valiant Trust Company at its principal offices in Vancouver and in Toronto, is the transfer agent and registrar for the Company's Stapled Units.

## ADDITIONAL INFORMATION

Additional information relating to TimberWest can be found on the System for Electronic Document Analysis and Retrieval (SEDAR) at http://www.sedar.com.

# **Executive Compensation and Other Information**

Additional information, including directors' and officers' remuneration and indebtedness, principal holders of the Company's Stapled Units, options to purchase Stapled Units, and corporate governance, is contained in the Information Circular dated as of March 15, 2011, for the Company's Annual General Meeting to be held on April 26, 2011.

# **Financial Information**

Additional financial information is provided in the Company's management's discussion and analysis and annual consolidated financial statements for the year ended December 31, 2010, and the auditor's report thereon, which are included in the Company's 2010 Annual Report.

# FORWARD LOOKING STATEMENTS

The statements which are not historical facts contained in this Annual Information Form are forward-looking statements that involve risks and uncertainties. TimberWest's actual results could differ materially from those expressed or implied by such forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to, the ability to implement business strategies and pursue business opportunities, general economic conditions, variations in TimberWest's product prices and changes in commodity prices generally, changes in market conditions, variations in harvest levels, changes in log transportation costs, actions of competitors, interest rate and foreign currency fluctuations, regulatory, harvesting fee and trade policy changes and other actions by governmental authorities including real estate zoning approvals, labour relations, weather conditions, forest fires, insect infestation, disease and other natural phenomena and other risks and uncertainties.

In this Annual Information Form, unless the context otherwise requires:

- "AAC" or "Allowable Annual Cut" means the annual harvest level determined by the Chief Forester of British Columbia with respect to TFLs, Forest Licences or private timberlands within a TFL;
- "Annual Harvest Rate" means the volume of timber harvested by TimberWest from its Private Timberlands outside of TFLs in a given year;
- "Affiliate" means an affiliate within the meaning of the Securities Act (British Columbia);
- "Base Rate" means, with respect to the Series A Notes, 2% per annum and, with respect to any other series of Notes, the base rate established in the supplemental indenture for such Notes;
- "Base Rate Interest Payment Date" means the Interest Payment Date in respect of a Base Rate Interest Period;
- "Base Rate Interest Period" means an Interest Period in respect of which the Interest Rate, as of the Interest Accrual Date for such Interest Period, is equal to the Base Rate;
- **"Best Management Practices"** as defined by the Private Forest Landowners Association handbook, means forest management practices in general usage referring to any good forest stewardship practices;
- "Catalyst" means Catalyst Paper Corporation, formerly Norske Skog Canada Limited, formerly Fletcher Challenge Canada Limited;
- "Common Shares" means the common shares in the capital of the Company;
- "Company" means TimberWest Forest Corp.;
- "Company Act" means the Company Act (British Columbia) (which has been replaced by the British Columbia Business Corporations Act);
- "Convertible Debentures" means the Company's \$160.3 million aggregate principal amount of Convertible Debentures that bear interest at 9% per annum, and mature on February 11, 2014. The Convertible Debentures rank senior in priority to the Company's Subordinate Notes held by unitholders. The Convertible Debenture can be converted by the holder into freely tradeable Stapled Units prior to 4:00 p.m. on the maturity date for the conversion price of Cdn \$3.50 per Stapled Unit, subject to adjustment in certain events. On January 17, 2011, the conversion price was adjusted from Cdn \$3.50 to Cdn \$3.43586578;
- "Crown" means Her Majesty the Queen in Right of the Province of British Columbia;
- **'Deferral Period'** A period for up to 18 consecutive months during which the Company can defer the payment of interest on the Subordinate Notes when the interest rate is set at 2% commencing on the Interest Payment Date on which such interest is payable;
- **"Distributable Cash"** includes consolidated net earnings (loss), plus interest expensed on Series A Subordinate Notes owned by unitholders, plus non-cash income taxes, plus depreciation, depletion and amortization, plus proceeds from the sale of property, plant and equipment net of their gain (loss) on sale, less additions to property, plant and equipment, less financing costs and from time-to-time adjustments for other items deemed appropriate by the Board of Directors;
- "Forest Act" means the Forest Act (British Columbia);
- "Forest and Range Practices Act" means the Forest and Range Practices Act (British Columbia);
- "Forest Practices Code" or the "Code" means the Forest Practices Code of British Columbia Act;
- "Forestry Revitalization Act" means the Forestry Revitalization Act (British Columbia);
- "Hectare" means a metric measure of area equivalent to 10,000 square metres or approximately 2.471 acres;
- "Interest Accrual Date" is the date(s) on which interest on the Subordinate Notes is accrued to January 1, April 1, July 1 and October 1 of each year;
- "Interest Payment Date" is the date(s) on which interest on the Subordinate Notes is paid on January 15, April 15, July 15 and October 15 of each year;
- "ISO 14001" is an independent third party certification that confirms that TimberWest's internal Environmental Management System meets internationally accepted standards for protecting environmental values, and that the system is properly maintained and applied by TimberWest;

- "LTEHL" means Long Term Economic Harvest Level
- "Managed Forests" means private timberlands so classified by the British Columbia Assessment Authority pursuant to the British Columbia Assessment Act (Forest Land) Regulation;
- **"Management Plan"** means a comprehensive five-year plan covering Crown timber tenures prepared by a registered professional forester containing inventories and analyses of timber and non-timber resource values, strategies for management and protection of those values and calculation of the proposed timber harvest level;
- "m<sup>3</sup>", means cubic metres:
- "Ministry of Forests, Mines and Lands" refers to the Ministry of Forests, Mines and Lands of British Columbia;
- "mm<sup>3</sup>" means thousands of cubic metres:
- "mmfbm" means millions of foot board measures, a foot board measure being one square foot of lumber, one inch thick;
- "Pacific" means Pacific Forest Products Limited, formerly a wholly-owned subsidiary of the Company, which was amalgamated with TimberWest on February 1, 2010;
- "PFLA" means the Private Forest Landowners Association of British Columbia;
- "PFP Forest" means PFP Forest Ltd., formerly a wholly-owned subsidiary of Pacific which was dissolved on December 16, 2006;
- "Preferred Shares" means the preferred shares in the capital of the Company;
- "Private Managed Forest Land Act and regulations" means the Private Managed Forest Land Act (British Columbia) and regulations enacted in November 2003 to replace the Forest Land Reserve Act (British Columbia) and the regulation thereunder, namely the Private Land Forest Practices Regulation. This act applies to privately owned land that is classified as managed forest land under the Assessment Act (British Columbia). The act and any bylaws associated with it are administered by the Private Managed Forest Land Council, and addresses four key public environmental values: soil conservation, fish habitat, water quality and critical wildlife habitat;
- **"Private Timberlands"** means the 319,000 hectares (787,000 acres) of private timberlands substantially all located on Vancouver Island, British Columbia owned in fee simple by TimberWest;
- "Real Estate Properties" means properties that TimberWest owns in fee simple and which may have a higher value than their values as timberland;
- "SFI"" means the Sustainable Forest Initiative Program;
- "Stapled Unit" means a unit consisting of one Common Share, and one Series A Subordinate Note Receipt;
- **"Subordinate Notes"** means the Series A Subordinate Notes of the Company held by unitholders, issued pursuant to the indenture dated September 30, 1998, between the Company and Valiant Trust Company in its capacity as trustee for the holders of the subordinated notes of the Company;
- **"Subordinate Note Receipt"** means the receipts issued by Valiant Trust Company in its capacity as custodian of the Series A Subordinate Notes, each of which represents a unit of Series A Subordinate Notes having an aggregate face amount of \$8.978806569 which entitles the holder from \$0.17957613 to \$1.077456788 of interest per annum and other entitlements;
- **"Sustainable Forest Management Certification"** is an independent third party certification that confirms that TimberWest's forest management practices meet the standards for sustainable forest management established by the SFI® Program;
- "TFL" means a Tree Farm Licence, a form of timber tenure in British Columbia that includes Crown lands and often private timberlands or other tenures owned by the licence holder;
- "TFL 47" means Tree Farm Licence No. 47, which is located on Vancouver Island, the mainland coast and Johnstone Strait, British Columbia;
- "TFL Forest" means TFL Forest Ltd., formerly a wholly-owned subsidiary of the Company which was dissolved on January 15, 2007;
- "TimberWest" means the Company together with TimberWest Holdings Ltd. and its subsidiaries, all of which are wholly-owned subsidiaries of the Company; and their respective interests in partnership;
- "Unitholders" means the holders from time to time of one or more Stapled Units.

# I. PURPOSE

- **A.** The primary function of the Audit Committee (the "Committee") is to assist the Board in fulfilling its oversight responsibilities by reviewing:
  - i) the financial information that will be provided to the unitholders and others;
  - ii) the systems of internal controls management and the Board have established; and
  - iii) all audit processes.
- **B.** Primary responsibility for financial reporting, information systems and internal controls of TimberWest is vested in management and is overseen by the Board.

# II. COMPOSITION AND OPERATIONS

- **A.** The Committee shall be composed of not fewer than three directors and not more than five directors, all of whom shall be independent directors.
- **B.** Each Committee member shall be financially literate<sup>2</sup>, or shall become financially literate in a reasonable amount of time following appointment to the Committee.
- **C.** TimberWest's auditors shall be advised of the names of the committee members and will receive notice of and be invited to attend meetings of the Committee, and to be heard at those meetings on matters relating to the auditor's duties.
- **D.** The Committee shall meet with the external auditors as it deems appropriate to consider any matter that the Committee or auditors determine should be brought to the attention of the Committee, Board or unitholders.
- **E.** The Committee shall meet at least four times each year.
- **F.** The Committee has access to TimberWest's senior management and documents as required to fulfill its responsibilities and is provided with the resources necessary to carry out its responsibilities.
- **G.** The Committee provides open avenues of communication among management, employees, external and internal auditors and the Board of Directors.
- **H.** The secretary to the Committee shall be either the Corporate Secretary or his/her delegate.
- **I.** The Committee shall follow the general guidelines for all committees.

# III. DUTIES AND RESPONSIBILITIES

Subject to the powers and duties of the Board, the Committee will perform the following duties:

# A. Financial Statements and Other Financial Information

The Committee will review and recommend for approval to the Board financial information that will be made publicly available. This includes:

- i) review and recommend approval of TimberWest's annual financial statements and MD&A and report to the Board before the statements are approved by the Board;
- ii) review and approve for release TimberWest's quarterly financial statements, MD&A and press release;
- iii) review and recommend to the Board for approval, the financial content of the annual report and any reports required by government or regulatory authorities;
- iv) review the Annual Information Form and any Prospectus/Private Placement Memorandums;
- v) ensure procedures are in place for reviewing the Company's public disclosure of financial

<sup>&</sup>lt;sup>1</sup> The definition of an independent director, including restrictions specific to Audit Committee members, is in the Governance Guidelines .

<sup>&</sup>lt;sup>2</sup> Ability to read and understand a set of financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of issues that can reasonably be expected to be raised by the Company's financial statements. (Source: OSC Multi-Lateral Instrument 52-110 – Audit Committees)

information extracted or derived from financial statements and periodically assess the adequacy of those procedures; and

vi) review any management report that accompanies published financial statements (to the extent such a report discusses the financial position or operating results) for consistency of disclosure with the financial statements themselves.

## vii) Review and discuss:

- a) Accounting policies and practices used by TimberWest;
- any significant proposed changes in financial reporting and accounting policies and practices to be adopted by TimberWest;
- any new or pending developments in accounting and reporting standards that may affect TimberWest; and
- d) management's key estimates and judgments that may be material to financial reporting.

# **B.** Internal Control and Information Systems

The Committee will review and obtain reasonable assurance that the internal control and information systems are operating effectively to produce accurate, appropriate and timely management and financial information. This includes:

- obtain reasonable assurance that the information systems are reliable and the systems of internal controls are properly designed and effectively implemented through discussions with and reports from management, the internal auditor and the external auditor;
- review management steps to implement and maintain appropriate internal control procedures including a review of policies;
- iii) review adequacy of security of information, information systems and recovery plans;
- iv) monitor compliance with statutory and regulatory obligations;
- v) review the appointment of the Chief Financial Officer; and
- vi) review the adequacy of accounting and finance resources.

# C. Internal Audit

The Committee will oversee TimberWest's internal audit function and the internal audit relationship with the auditor and with management. This includes:

- i) authority to communicate directly with the internal auditor;
- ii) review the organization and independence of the internal auditor;
- iii) review goals, resources and work plans;
- iv) review any restrictions or problems;
- v) review recommendations and significant responses;
- vi) meet periodically and at least annually, with the internal auditor without management present; and
- vii) review proposed changes in the Internal Audit Leadership.

# D. External Audit

The Committee will review the planning and results of external audit activities and the ongoing relationship with the external auditor. This includes:

- i) review and recommend to the Board, for unitholder approval, engagement and compensation of the external auditor;
- ii) discuss with management and the external auditor the quality and acceptability of GAAP as it applies to the Company's financial statements;
- iii) review the annual external audit plan, including but not limited to the following:
  - a) engagement letter

- b) objectives and scope of the external audit work;
- c) procedures for review of quarterly financial statements;
- d) materiality limit;
- e) areas of audit risk;
- f) staffing;
- g) timetable; and
- h) proposed fees.
- iv) meet with the external auditor to discuss the Corporation's annual financial statements and the auditor's report including the appropriateness of accounting policies and underlying estimates;
- v) maintain direct responsibility for overseeing the work of the external auditor and review or attest services for the Company, including the resolution of disagreements between management and the external auditor regarding financial reporting.
- vi) review and advise the Board with respect to the planning, conduct and reporting of the annual audit, including but not limited to:
  - a) any difficulties encountered, or restriction imposed by management, during the annual audit:
  - b) any significant accounting or financial reporting issue;
  - the auditors' evaluation of TimberWest's system of internal controls, procedures and documentation;
  - d) the post audit or management letter containing any findings or recommendation of the external auditor, including management's response thereto and the subsequent follow-up to any identified internal control weaknesses;
  - e) any other matters the external auditor brings to the Committee's attention; and
  - f) assess the performance and consider the annual appointment of external auditors for recommendation to the Board.
- vii) review the external auditor's report on all material subsidiaries;
- viii) review and receive assurances on the independence of the external auditor;
- ix) review and pre-approve, using regulatory standards, all non-audit services to be provided by the external auditor's firm or its affiliates (including estimated fees), and consider the impact on the independence of the external audit; and
- x) authority to communicate directly with the external auditor, including meet periodically, and at least annually, with the external auditor without management present.

# E. Compliance and Disclosure

The Committee shall:

- i) assist with Board oversight of the Company's compliance with legal and regulatory requirements;
- ii) discuss the Company's compliance with tax laws, legal withholdings requirements, privacy laws, and any other area of compliance monitoring that the Committee considers appropriate;
- iii) review the process for the certification of the interim and annual financial statements by the CEO and Chief Financial Officer ("CFO"), and the certifications made by the CEO and CFO;
- iv) Ensure that the external auditor's fees are disclosed by category in the Annual Information Form in compliance with regulatory requirements;
- v) Disclose any specific policies or procedures the Company has adopted for pre-approving nonaudit services by the external auditor including affirmation that they meet regulatory requirements;
- vi) with regard to the Code of Ethics for Senior Executive and Financial Officers:

- a) consider any amendments to this Code in conjunction with the Board; and
- b) consider any request for a waiver to this Code in conjunction with the Board and if such waiver is approved, ensure it is disclosed promptly to meet regulatory requirements.
- vii) Assist the Governance and Human Resources Committee with preparing the Company's governance disclosure by ensuring it has current and accurate information on:
  - a) the independence of each Committee member relative to regulatory requirements for audit committees;
  - b) the state of financial literacy of each Committee member, including the name of any member(s) currently in the process of acquiring financial literacy and when they are expected to attain this status; and
  - c) the education and experience of each Committee member relevant to his or her responsibilities as Committee member.
- viii) Disclose if the Company has relied upon any exemptions to the requirements for Audit Committees under regulatory requirements.

#### F. Other

- i) review insurance coverage of significant business risks and uncertainties;
- ii) review material litigation and its impact on financial reporting;
- iii) review policies and procedures for the review and approval of officers' expenses and perquisites; and
- iv) review and approve the Company's hiring policies regarding partners, employees and former partners and employees of the present and former external auditor;
- v) establish procedures for:
  - a) the receipt, retention and treatment of complaints received by the Company regarding accounting, internal accounting controls, or auditing matters; and
  - the confidential, anonymous submission by employees of concerns regarding questionable accounting or auditing matters.
- vi) review the terms of reference for the Committee annually and make recommendations to the Board as required.

# IV. ACCOUNTABILITY

The Committee shall report its discussions to the Board by distributing the minutes of its meetings and where appropriate, by oral report at the next Board meeting.